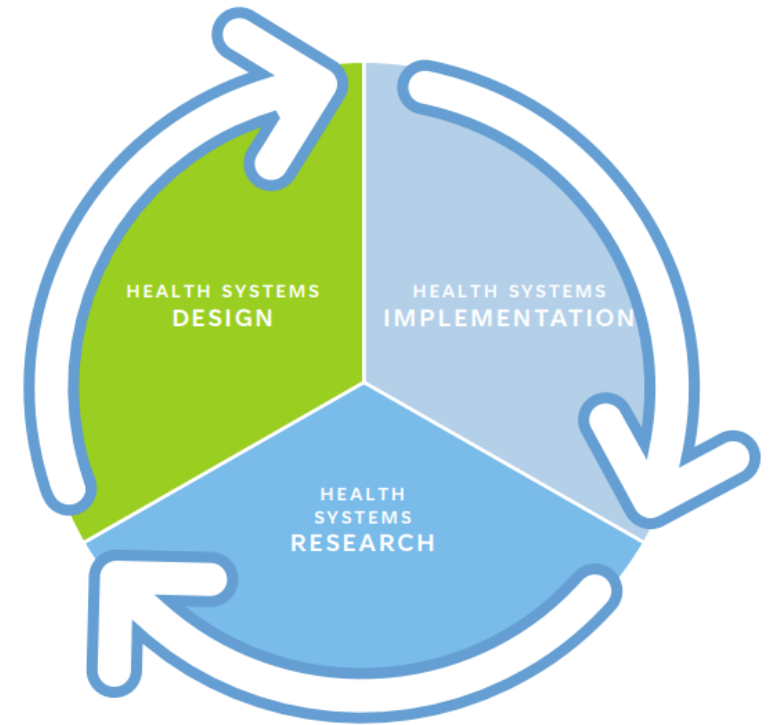


# Payment Workgroup Committee

Blueprint Expansion Pilot



# Today's Work

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Welcome

- Updates – Legislative Status and Other Work Groups

Focus

# Timeline

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~~*Session 1 – April 26, 2023 - Group formation, Purpose of meetings, Goals of Expansion, Understanding current structure of CHT and payment process.*~~

*Session 2 - May 24, 2023 – Review and Discuss New Payment Model, Discuss Reporting, Tracking and Accounting Systems.*

*Session 3 – June 28, 2023 – Finalize Reporting Tracking and Accounting Systems and Document.*



# Your Input

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- How do you feel these proposed staffing levels will meet the existing needs in the community/practices?
- How could Blueprint best guide you to meet eligibility for and use the expansion funding?
- Any impacts, intended or unintended, are you anticipating based on this model?

ELIGIBILITY FOR ACCESSING FUNDS  
PAID QUARTERLY TO THE HSA ADMINISTRATIVE ENTITY  
MEDICAID ONLY

- 1 Total Medicaid Unique Patients Allocation
- 2 Existing Embedded Resource Review
- 3 Attestation Requirements
- 4 Acceptable Staffing Types

## STAFFING

The following list of professionals can be considered acceptable staffing types eligible for hiring with expansion funds.

|   | <b>Estimated Compensation</b> |
|---|-------------------------------|
| Licensed Mental Health Clinician, Social Worker, LADC, Family Specialist with License, Psychologist | <b>\$74,250</b>               |
| Masters Level Clinician<br>Family Specialist with Master  | <b>\$67,500</b>               |
| Community Health Worker   | <b>\$56,254</b>               |

Practices may use expansion funding to:

- Add a new psychologist, clinical social worker, or counselor to a practice
- Add to existing CHT allocations at the practice to bring staffing levels up to the required Medicaid ratio floor
- Add Community Health Workers (CHWs) to the practice setting to address unmet social needs (have CHW perform this scope of work that was previously being done by clinical social worker, psychologist, or counselor)

# SAMPLE PAYMENT MODELS HEALTH SERVICE AREAS BY FTEs\* AND ANNUAL FUNDING BY OPTION

| Health Service Area | Medicaid Beneficiaries | Annual Funding Option 1 - \$4.00 PMPM | Annual Funding Option 2 - \$3.50 PMPM | *FTE Option 1 - \$4.00 PMPM | *FTE Option 2 - \$3.50 PMPM |
|---------------------|------------------------|---------------------------------------|---------------------------------------|-----------------------------|-----------------------------|
| Sample One          | 30,000                 | \$1,440,000                           | \$1,260,000                           | 19.4                        | 17.0                        |
| Sample Two          | 10,000                 | \$480,000                             | \$420,000                             | 6.5                         | 5.7                         |
| Sample Three        | 5,000                  | \$240,000                             | \$210,000                             | 3.2                         | 2.8                         |

\*FTEs Allocations are based on the average total compensation of \$74,250 for a Licensed Mental Health Clinician.

## EXPECTATIONS FOR EMBEDDING STAFF IN THE PRACTICE

- 1 Embedded in practice for screening and interventions
- 2 Practice not billing for these services
- 3 Medicaid dollars follow the Medicaid enrollees



**SAMPLE PAYMENT  
MODEL  
CHT EXPECTATION  
EMBEDDED IN  
PRIMARY CARE TO  
SUPPORT MH/SUD**

At minimum, PCMHs with the following ratio of Medicaid Patients will have additional funding and be expected to have a psychologist, clinical social worker, community health worker or counselor(s) as a core member of the primary care team

**A**

| Practice with range of Medicaid Beneficiaries | FTE Embedded |
|---|--------------|
| 250-999                                       | .5           |
| 1,000-2,499                                   | 1            |
| 2,500+  | 1.5          |

**B**

| Practice with range of Medicaid Beneficiaries | FTE Embedded |
|---|--------------|
| 250-1,499                                     | .5           |
| 1,500-2,499                                   | 1            |
| 2,500+  | 1.5          |

# SAMPLE PAYMENT MODELS

## FTE FUNDING BY OPTION

| Practice Name | Medicaid Beneficiaries | FTE Option A | FTE Option B |
|---------------|------------------------|--------------|--------------|
| Sample One    | 500                    | 0.5          | 0.5          |
| Sample Two    | 1,000                  | 1.0          | 0.5          |
| Sample Three  | 2,000                  | 1.5          | 1.0          |
| Sample Four   | 3,000                  | 1.5          | 1.5          |

# Blueprint Portal Tracking